



## INLAND PROFESSIONAL CORPORATION

Environmental, Construction & Business Management

Environmental Business  
Planning and Strategy

Environmental Site  
Assessments (21E)  
Licensed Site Professional  
(LSP) Services

Title V, Septic Inspection,  
Percolation Tests  
Design and Installation

Contaminated Property  
Brownfield Acquisition  
Marketing & Finance

Above and Underground  
Storage Tank (AST/UST)  
Inspection, Certification,  
Removal, Replacement  
& Management Services

Emergency and Site  
Remediation, Treatment  
& Decontamination

Construction & Project  
Management/Plan and  
Specification/Preparation  
Estimating & Cost Control

Wetlands Delineation,  
Application Filing &  
Representation

Survey & Land Use  
Planning & Permitting

Health & Safety,  
Regulatory Compliance  
Planning & Training

Principals:

Joseph V. Polsinello

Dear Banking Executive, Real Estate Owner and Investor:

Thank you for taking the time to review and consider Inland Professional Corporation (IPC) to assist in your next financing, real estate purchase, sale, transfer, lease or to productively address environmental, remediation, planning and/or permitting.

We very much appreciate the opportunity to serve the best interest of you and your client while maintaining strict regulatory compliance, providing a consistent representation **and** ensuring sustained asset protection without **compromise**.

As the principals of Inland, we provide **cost effective, timely, problem solving solutions** based on **our** proven experience of over twenty-five years as owners, developers, builders, general contractors, engineers, planners, operators and business owners relating to residential, commercial, industrial, petroleum, marine, real estate and facilities. Our environmental emergency hazardous materials and remediation company have served many Fortune 500 companies, as well as local, state and federal agencies in the northeast and eastern United States.

We serve **your** combined best interests looking at the **whole** picture, the **big** picture on a long and short term basis. We propose and provide service as if **we** were buying the property, making the loan, investing, marketing, selling or managing the property, often at **fixed** cost or **not to exceed** budget.

As the principals **we** serve you on a **direct** basis, with a hands common sense approach. Our services are proposed to eliminate unwarranted cost with **no** incentive for unnecessary assessment, remediation or mark up cost for associate and third party support services. Additionally, we can participate as cooperative **team** members which may enhance previous and ongoing environmental, contracting and legal programs.

Our second opinion consultation may provide resource and a qualified insight bringing alternatives and options to the table relevant to **Chapter 21E, Title V, Wetlands, building and development** Issues.

We would be happy to review any prospectus or present program at no cost or obligation to you and your client. Please feel free to contact us at **anytime**. Thank you.

Sincerely,

Joseph V. Polsinello  
President / LSP